**2-Way Referral Agreement between Real Estate Agent and Independent Contractor**

This Referral Agreement ("Agreement") is made effective as of the date of the last signature below by and between:

1. [Real Estate Agent's Name], a licensed real estate agent with [State] license number [License Number] ("Agent")
2. and
3. [Independent Contractor's Name], an independent contractor ("Contractor")
4. WHEREAS, Agent desires to engage Contractor to provide real estate leads and/or referrals to Agent and Contractor is willing to provide such leads and/or referrals to Agent.
5. NOW, THEREFORE, in consideration of the mutual promises and covenants contained herein, the parties agree as follows:
6. Contractor agrees to provide leads and/or referrals to Agent in the field of real estate sales and/or purchases. Such leads and/or referrals may be provided to Agent in the form of contact information for individuals or entities who express interest in buying or selling real estate.
7. Agent agrees to pay Contractor [Insert amount or percentage] of the gross commission earned by Agent for any closed sale resulting from a referral provided by Contractor. Payment will be made within 30 days of Agent's receipt of commission.
8. This Agreement shall remain in effect for [Insert Duration], unless terminated earlier by either party upon [Insert Notice Period] days' written notice.
9. Either party may adjust the terms and incentives of this Agreement at any time by providing written notice to the other party.
10. Contractor agrees to disclose to any individual or entity referred to Agent that Contractor will receive compensation for any closed sale resulting from the referral.
11. This Agreement shall be binding upon and inure to the benefit of the parties hereto and their respective successors and assigns.
12. This Agreement shall be governed by the laws of the State of [Insert State] and any applicable federal laws.
13. Any dispute arising out of or in connection with this Agreement shall be resolved through arbitration in accordance with the rules of the American Arbitration Association, and judgment upon the award rendered by the arbitrator(s) may be entered in any court having jurisdiction thereof.
14. IN WITNESS WHEREOF, the parties have executed this Agreement as of the date first above written.
15. [Real Estate Agent's Signature] \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_
16. [Independent Contractor's Signature] \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_